

Financial Statements and Report of  
Independent Certified Public  
Accountants

**Autry Museum of the American West**

For the years ended December 31, 2024 and 2023

**Contents**

**Page**

Report of Independent Certified Public Accountants	3
Financial Statements	
Statements of financial position	5
Statements of activities	6
Statements of cash flows	7
Statements of functional expenses	8
Notes to financial statements	10

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**REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS**

Board of Trustees  
Autry Museum of the American West

**Opinion**

We have audited the financial statements of Autry Museum of the American West (the "Autry"), which comprise the statements of financial position as of December 31, 2024 and 2023, and the related statements of activities, cash flows, and functional expenses for the years then ended, and the related notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Autry as of December 31, 2024 and 2023, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

**Basis for opinion**

We conducted our audits of the financial statements in accordance with auditing standards generally accepted in the United States of America (US GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Autry and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

**Responsibilities of management for the financial statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Autry's ability to continue as a going concern for one year after the date the financial statements are issued.

**Auditor's responsibilities for the audit of the financial statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with US GAAS will always

detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with US GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Autry's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Autry's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

*Grant Thornton LLP*

Los Angeles, California  
August 4, 2025

**Autry Museum of the American West**

**STATEMENTS OF FINANCIAL POSITION**

**As of December 31,**

	<b>2024</b>	<b>2023</b>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 3,933,577	\$ 4,195,343
Restricted cash	480,004	780,465
Accounts receivable	171,012	63,032
Prepaid expenses	151,622	208,881
Inventory, net	438,442	438,858
Contributions receivable, net	100,896,065	108,902,282
Investments	16,584,999	10,229,394
Property and equipment, net	49,843,729	52,255,926
Land lease	4,085,064	4,425,492
Other assets	3,279,512	3,225,837
	<u>\$ 179,864,026</u>	<u>\$ 184,725,510</u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>Liabilities</b>		
Accounts payable	\$ 798,241	\$ 830,711
Accrued liabilities	2,070,140	2,217,026
EIDL - SBA Loan	137,112	140,927
	<u>3,005,493</u>	<u>3,188,664</u>
<b>Net assets</b>		
Without donor restrictions	55,767,808	57,914,532
With donor restrictions	121,090,725	123,622,314
	<u>176,858,533</u>	<u>181,536,846</u>
<b>Total liabilities and net assets</b>	<u>\$ 179,864,026</u>	<u>\$ 184,725,510</u>

The accompanying notes are an integral part of these financial statements.

**Autry Museum of the American West**

**STATEMENTS OF ACTIVITIES**

**For the years ended December 31,**

	2024			2023		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
<b>Revenues</b>						
Fundraising income						
Gifts and grants	\$ 1,697,474	\$ 8,481,041	\$ 10,178,515	\$ 4,349,290	\$ 1,511,735	\$ 5,861,025
Contributions of nonfinancial assets	49,176	-	49,176	86,536	-	86,536
Special events, net of expenses	51,792	-	51,792	(40,178)	-	(40,178)
Memberships	398,594	-	398,594	317,986	-	317,986
Total fundraising income	2,197,036	8,481,041	10,678,077	4,713,634	1,511,735	6,225,369
Earned income						
Admissions	564,994	-	564,994	491,415	-	491,415
Program and other income	98,317	-	98,317	67,062	-	67,062
Proceeds from sales of nonaccessioned art	-	-	-	-	561,806	561,806
Auxiliary services, net of cost of goods sold	180,693	-	180,693	178,083	-	178,083
Total earned income	844,004	-	844,004	736,560	561,806	1,298,366
Endowment distribution	505,000	-	505,000	538,000	-	538,000
Total revenues	3,546,040	8,481,041	12,027,081	5,988,194	2,073,541	8,061,735
Net assets released from restrictions or redesignated	16,274,778	(16,274,778)	-	16,529,013	(16,529,013)	-
Total revenues and releases	19,820,818	(7,793,737)	12,027,081	22,517,207	(14,455,472)	8,061,735
<b>Expenses</b>						
Program services						
Exhibitions and research	14,161,722	-	14,161,722	13,455,703	-	13,455,703
Public programs and education	2,178,743	-	2,178,743	1,988,416	-	1,988,416
Total program services	16,340,465	-	16,340,465	15,444,119	-	15,444,119
Support services						
Administration	1,922,046	-	1,922,046	1,998,649	-	1,998,649
Marketing	1,129,869	-	1,129,869	1,014,407	-	1,014,407
Fundraising	2,004,718	-	2,004,718	1,833,414	-	1,833,414
Auxiliary services	570,979	-	570,979	581,320	-	581,320
Total support services	5,627,612	-	5,627,612	5,427,790	-	5,427,790
Total expenses	21,968,077	-	21,968,077	20,871,909	-	20,871,909
Change in net assets from operations	(2,147,259)	(7,793,737)	(9,940,996)	1,645,298	(14,455,472)	(12,810,174)
<b>Other changes in net assets</b>						
Gain on sales of assets, net	2,541	-	2,541	283	-	283
Interest Income	179,270	19,465	198,735	184,401	60,814	245,215
Change in NPV on contributions receivable	-	3,705,802	3,705,802	-	4,497,632	4,497,632
Endowment return	323,724	1,536,881	1,860,605	340,182	1,220,631	1,560,813
Endowment distribution	(505,000)	-	(505,000)	(538,000)	-	(538,000)
Total other changes in net assets	535	5,262,148	5,262,683	(13,134)	5,779,077	5,765,943
Total change in net assets	(2,146,724)	(2,531,589)	(4,678,313)	1,632,164	(8,676,395)	(7,044,231)
<b>Net assets, beginning of year</b>	57,914,532	123,622,314	181,536,846	56,282,368	132,298,709	188,581,077
<b>Net assets, end of year</b>	<u>\$ 55,767,808</u>	<u>\$ 121,090,725</u>	<u>\$ 176,858,533</u>	<u>\$ 57,914,532</u>	<u>\$ 123,622,314</u>	<u>\$ 181,536,846</u>

The accompanying notes are an integral part of these financial statements.

**Autry Museum of the American West**

**STATEMENTS OF CASH FLOWS**

**For the years ended December 31,**

	<u><b>2024</b></u>	<u><b>2023</b></u>
<b>Cash flows from operating activities:</b>		
Change in net assets	\$ (4,678,313)	\$ (7,044,231)
Adjustments to reconcile change in net assets to cash provided by operating activities:		
Change in net present value discount on contributions receivable	(3,705,802)	(4,497,632)
Net realized and unrealized gains on investments	(1,544,929)	(766,386)
Depreciation of property and equipment	2,822,998	2,775,071
Amortization of land lease	340,428	340,428
Changes in operating assets and liabilities:		
Accounts receivable	(107,980)	204,013
Prepaid expenses	57,259	51,267
Inventory	416	(39,610)
Contributions receivable	11,712,019	12,279,861
Other assets	(53,675)	(49,302)
Accounts payable	(32,470)	403,213
Accrued liabilities	<u>(146,886)</u>	<u>613,855</u>
Net cash provided by operating activities	<u>4,663,065</u>	<u>4,270,547</u>
<b>Cash flows from investing activities:</b>		
Proceeds from sales of investments	1,977,209	3,785,655
Purchases of investments	(6,787,885)	(4,042,407)
Purchases of property and equipment	<u>(410,801)</u>	<u>(1,533,673)</u>
Net cash (used in) investing activities	<u>(5,221,477)</u>	<u>(1,790,425)</u>
<b>Cash flows from financing activities:</b>		
Repayments of SBA Loan	(3,815)	(3,710)
Repayments of notes payable	<u>-</u>	<u>(1,900,000)</u>
Net cash (used in) financing activities	<u>(3,815)</u>	<u>(1,903,710)</u>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	(562,227)	576,412
<b>Cash and cash equivalents, beginning of year</b>	<u>4,975,808</u>	<u>4,399,396</u>
<b>Cash and cash equivalents, end of year</b>	<u><u>\$ 4,413,581</u></u>	<u><u>\$ 4,975,808</u></u>
<b>Supplemental disclosures:</b>		
Interest paid	<u><u>\$ 3,879</u></u>	<u><u>\$ 21,507</u></u>
<b>Reconciliation of cash and cash equivalents and restricted cash:</b>		
Statement of financial position		
Cash and cash equivalents	\$ 3,933,577	\$ 4,195,343
Restricted cash	<u>480,004</u>	<u>780,465</u>
Statement of cash flows	<u><u>\$ 4,413,581</u></u>	<u><u>\$ 4,975,808</u></u>

The accompanying notes are an integral part of these financial statements.

Autry Museum of the American West

STATEMENT OF FUNCTIONAL EXPENSES

For the year ended December 31, 2024

	Program Services			Support Services					
	Exhibitions and Research	Public Programs and Education	Subtotal Program Services Expenses	Administration	Marketing	Fundraising	Auxiliary Services	Subtotal Support Services Expenses	Total Expenses
<b>Staff compensation</b>									
Salaries and wages	\$ 5,333,791	\$ 1,082,162	\$ 6,415,953	\$ 1,146,777	\$ 469,719	\$ 993,592	\$ 185,504	\$ 2,795,592	\$ 9,211,545
Fringe benefits	1,150,696	182,785	1,333,481	260,750	80,515	183,492	40,935	565,692	1,899,173
	<u>6,484,487</u>	<u>1,264,947</u>	<u>7,749,434</u>	<u>1,407,527</u>	<u>550,234</u>	<u>1,177,084</u>	<u>226,439</u>	<u>3,361,284</u>	<u>11,110,718</u>
<b>Physical infrastructure</b>									
Facilities maintenance and repair	921,703	55,284	976,887	19,447	5,582	3,760	42,994	71,783	1,048,770
Utilities	1,339,363	44,030	1,383,393	20,056	4,343	2,330	98,349	125,078	1,508,471
Information technology	411,296	22,231	433,527	55,903	1,845	137,987	29,793	225,528	659,055
Amortization of land lease	292,676	17,825	310,501	8,220	1,780	955	18,972	29,927	340,428
Depreciation of property and equipment	2,615,972	77,280	2,693,252	35,637	7,717	4,141	82,251	129,746	2,822,998
	<u>5,581,010</u>	<u>216,650</u>	<u>5,797,660</u>	<u>139,263</u>	<u>21,267</u>	<u>149,173</u>	<u>272,359</u>	<u>582,062</u>	<u>6,379,722</u>
<b>Other goods and services</b>									
Collection acquisitions	364,286	-	364,286	-	-	-	-	-	364,286
Exhibition subcontractors	81,169	13,124	94,293	-	-	-	-	-	94,293
Graphic design and photography	6,822	6,045	12,867	-	11,870	1,850	4,320	18,040	30,907
Printing and signage	102,373	13,001	115,374	2,832	34,843	19,267	901	57,843	173,217
Advertising and public relations	1,683	-	1,683	2,911	237,284	103	11,084	251,382	253,065
Shipping and postage	205,539	4,205	209,744	1,759	46,361	43,704	382	92,206	301,950
Supplies	322,349	34,415	356,764	5,864	8,010	5,381	7,815	27,070	383,834
Rental of storage space and equipment	95,759	168,056	263,815	372	80	43	858	1,353	265,168
Travel and entertainment	137,065	75,650	212,715	58,178	634	375,340	357	434,509	647,224
Dues and memberships	10,202	5,944	16,146	8,620	13,434	3,942	3,510	29,506	45,652
Consultants	43,199	5,567	48,766	41,049	164,756	180,182	317	386,304	435,070
Other professional services	241,539	342,334	583,873	18,387	15,701	6,577	5,353	46,018	629,891
Audit and legal	-	-	-	203,765	-	-	-	203,765	203,765
Insurance	480,351	24,087	504,438	9,606	2,080	7,075	22,172	40,933	545,371
Bank fees	10	4,718	4,728	21,913	23,315	34,997	15,112	95,337	100,065
Interest	3,879	-	3,879	-	-	-	-	-	3,879
	<u>2,096,225</u>	<u>697,146</u>	<u>2,793,371</u>	<u>375,256</u>	<u>558,368</u>	<u>678,461</u>	<u>72,181</u>	<u>1,684,266</u>	<u>4,477,637</u>
	<u>\$ 14,161,722</u>	<u>\$ 2,178,743</u>	<u>\$ 16,340,465</u>	<u>\$ 1,922,046</u>	<u>\$ 1,129,869</u>	<u>\$ 2,004,718</u>	<u>\$ 570,979</u>	<u>\$ 5,627,612</u>	<u>\$ 21,968,077</u>

The accompanying notes are an integral part of this financial statement.



Autry Museum of the American West

STATEMENT OF FUNCTIONAL EXPENSES

For the year ended December 31, 2023

	Program Services			Support Services					
	Exhibitions and Research	Public Programs and Education	Subtotal Program Services Expenses	Administration	Marketing	Fundraising	Auxiliary Services	Subtotal Support Services Expenses	Total Expenses
<b>Staff compensation</b>									
Salaries and wages	\$ 5,158,118	\$ 1,047,970	\$ 6,206,088	\$ 1,095,661	\$ 397,731	\$ 931,574	\$ 170,356	\$ 2,595,322	\$ 8,801,410
Fringe benefits	1,086,275	182,200	1,268,475	324,760	83,447	161,810	36,519	606,536	1,875,011
	<u>6,244,393</u>	<u>1,230,170</u>	<u>7,474,563</u>	<u>1,420,421</u>	<u>481,178</u>	<u>1,093,384</u>	<u>206,875</u>	<u>3,201,858</u>	<u>10,676,421</u>
<b>Physical infrastructure</b>									
Facilities maintenance and repair	690,337	51,895	742,232	47,436	5,312	3,608	46,406	102,762	844,994
Utilities	1,280,307	44,626	1,324,933	20,494	4,438	2,381	121,371	148,684	1,473,617
Information technology	446,710	27,357	474,067	32,148	2,307	118,291	36,014	188,760	662,827
Amortization of land lease	292,676	17,825	310,501	8,220	1,780	955	18,972	29,927	340,428
Depreciation of property and equipment	2,584,273	71,222	2,655,495	32,844	7,113	3,816	75,803	119,576	2,775,071
	<u>5,294,303</u>	<u>212,925</u>	<u>5,507,228</u>	<u>141,142</u>	<u>20,950</u>	<u>129,051</u>	<u>298,566</u>	<u>589,709</u>	<u>6,096,937</u>
<b>Other goods and services</b>									
Collection acquisitions	204,651	-	204,651	-	-	-	-	-	204,651
Exhibition subcontractors	44,181	7,302	51,483	3,172	-	-	-	3,172	54,655
Graphic design and photography	13,241	5,029	18,270	-	10,023	5,910	5,724	21,657	39,927
Printing and signage	227,995	9,239	237,234	1,342	99,755	22,803	4,068	127,968	365,202
Advertising and public relations	103	3,242	3,345	5,993	156,802	4,313	5,995	173,103	176,448
Shipping and postage	51,094	1,585	52,679	2,364	13,844	20,016	295	36,519	89,198
Supplies	253,098	64,295	317,393	10,082	6,331	332	11,351	28,096	345,489
Rental of storage space and equipment	112,372	110,148	222,520	372	493	1,807	858	3,530	226,050
Travel and entertainment	89,238	88,765	178,003	55,618	6,019	385,755	455	447,847	625,850
Dues and memberships	7,825	5,607	13,432	12,892	5,974	27,605	2,115	48,586	62,018
Consultants	105,516	7,587	113,103	23,250	186,867	104,673	-	314,790	427,893
Other professional services	236,035	215,473	451,508	2,857	4,434	13,369	6,976	27,636	479,144
Audit and legal	-	-	-	281,985	-	-	-	281,985	281,985
Insurance	546,094	23,471	569,565	10,823	2,344	3,758	24,980	41,905	611,470
Bank fees	75	3,578	3,653	26,336	19,393	20,638	13,062	79,429	83,082
Interest	25,489	-	25,489	-	-	-	-	-	25,489
	<u>1,917,007</u>	<u>545,321</u>	<u>2,462,328</u>	<u>437,086</u>	<u>512,279</u>	<u>610,979</u>	<u>75,879</u>	<u>1,636,223</u>	<u>4,098,551</u>
	<u>\$ 13,455,703</u>	<u>\$ 1,988,416</u>	<u>\$ 15,444,119</u>	<u>\$ 1,998,649</u>	<u>\$ 1,014,407</u>	<u>\$ 1,833,414</u>	<u>\$ 581,320</u>	<u>\$ 5,427,790</u>	<u>\$ 20,871,909</u>

The accompanying notes are an integral part of this financial statement.

## **Autry Museum of the American West**

### **NOTES TO FINANCIAL STATEMENTS**

**For the years ended December 31, 2024 and 2023**

#### **NOTE 1 - NATURE OF OPERATIONS**

The Autry Museum of the American West (the “Autry”) is a California not-for-profit public benefit corporation. The Autry arose in its present form from the merger in 2003 of the then Autry Museum of Western Heritage (founded in 1984 and opened in 1988) with the Southwest Museum of the American Indian (founded in 1907) and with the Women of the West Museum (founded in 1991). The Autry is dedicated to exploring and sharing the stories, experiences and perceptions of the diverse peoples of the American West, connecting the past to the present to inspire a shared future. The museum presents a wide range of exhibitions and public programs, including lectures, films, theater, music and festivals, and conducts scholarship, research and educational outreach. The Autry’s collections of more than 600,000 works of art and artifacts include the Southwest Museum of the American Indian Collection, one of the largest and most significant collections of Native American materials in the United States.

The Autry is accredited by the American Alliance of Museums (“AAM”), the museum field’s primary vehicle for quality assurance, self-regulation and public accountability. AAM accreditation signifies that a museum meets AAM standards and best practices as an educational entity and as a good steward of the collections that it holds in trust for the public.

Philanthropy is the primary source of revenue for the Autry. Fundraising income is realized from gifts, grants, special events and memberships and is received from individuals, foundations, corporations and government agencies. Earned income is a secondary revenue source for the Autry and is realized from admissions, programs and auxiliary services.

#### **NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

##### ***Basis of Accounting***

The financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (“U.S. GAAP”) using the accrual basis of accounting.

##### ***Measure of Operations***

The Autry includes in its measure of operations all revenue and expenses that are integral to its current programs and supporting activities as well as net assets released from restrictions to support operating expenditures and in accordance with the Autry’s collection management policy. The measure of operations also includes investment returns earned on net assets with donor restrictions and net assets without donor restrictions available for operations in accordance with the Autry’s spending policy as discussed below. The measure of operations excludes investment return in excess of amounts available for operations under the spending policy; contributions and grants restricted for the curation and acquisition of works of art; changes in net assets pertaining to acquisition or deaccession of collection items; capital project depreciation expense; and extraordinary items.

##### ***Basis of Presentation***

In accordance with Financial Accounting Standards Board (“FASB”) Accounting Standards Update (“ASU”) No. 2016-14, *Presentation of Financial Statements for Not-for-Profit Entities (Topic 958)*, the Autry classifies its financial position and activities into two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. Revenues, expenses, gains, losses, net assets and the changes therein are classified based on the existence or absence of donor-imposed restrictions as follows:

- *Net assets without donor restrictions* - Net assets without donor restrictions include resources not subject to donor-imposed stipulations, which are generally available for support of the Autry’s operations, as well as funds designated by the Board of Trustees to function as endowment.

## **Autry Museum of the American West**

### **NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**For the years ended December 31, 2024 and 2023**

- *Net assets with donor restrictions* - Net assets with donor restrictions include resources resulting from contributions of assets whose use by the Autry is subject to donor-imposed restrictions that (a) expire by the passage of time, (b) will be fulfilled by future actions of the Autry pursuant to those restrictions, or (c) are restricted by donors to be maintained by the Autry in perpetuity. The Autry is generally permitted to expend all or part of the income and gains derived from donated assets maintained in perpetuity, restricted only by the donors' wishes.

#### ***Cash and Cash Equivalents***

Cash and cash equivalents consist of demand deposits and highly liquid investments with original maturities of three months or less. The Autry also has amounts restricted for the purchase of collections and amounts held as a compensating balance in relation to the line of credit with California Bank and Trust. Restricted cash at December 31, 2024 and 2023 was \$480,004 and \$ 780,465, respectively.

#### ***Accounts Receivable***

Accounts receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probable uncollectible amounts through a provision for bad debt expense and an adjustment to a valuation allowance based on its assessment of the current status of individual accounts. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts receivable. Recoveries of receivables previously written off are recorded as revenue when received.

#### ***Inventory***

Inventory consists of merchandise purchased for resale in the Autry's retail store. The merchandise is valued at the lower of cost or net realizable value. Cost is determined using the average cost method. The Autry provides an allowance for inventory obsolescence and shrinkage based on amounts ultimately expected to be realized upon sale. At December 31, 2024 and 2023, net inventory of \$438,442 and \$438,858 consisted of purchases of \$557,811 and \$544,998 less allowances of \$119,369 and \$106,140, respectively.

#### ***Contributions Receivable***

Contributions receivable consist of unconditional promises to give, i.e., pledges, to the Autry in the future and are recorded at their estimated fair value. Contributions to be received beyond one year are discounted at appropriate rates commensurate with the risks involved. Discount factors are established in the fiscal year in which the respective contribution originates and are not subsequently adjusted, except for any changes in mortality tables which were used in discounting the contributions at the time the pledge was made. Any subsequent changes in mortality tables may increase or decrease contributions receivable and contributions revenue due to the effective change in discount rate used. Amortization of the discount is recorded as additional contribution revenue in accordance with donor-imposed restrictions, if any, on the contributions. Management estimates an allowance for uncollectible contributions receivable based on management's judgment and analysis of the creditworthiness of the donors, past collection experience and other relevant factors. Contributions are written off if they become uncollectible.

#### ***Investments***

Investments consist of money market, fixed income funds, equity funds, nonmarketable alternative investments in illiquid private equity and other securities investments restricted by donors or designated by the Board of Trustees (the "Board") for long-term investment. Under the provisions of FASB Accounting Standards Codification ("ASC") 958-320, *Investments - Debt and Equity Securities*, investments in marketable securities with readily determinable fair values and all investments in debt securities are valued

## **Autry Museum of the American West**

### **NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**For the years ended December 31, 2024 and 2023**

at their fair value in the statements of financial position. Net appreciation or depreciation in the fair value of investments, which consists of both the realized gains or losses and the unrealized appreciation or depreciation of those investments, is reported in the statements of activities. Nonmarketable investments are valued using net asset value ("NAV"), or its equivalent, provided by fund managers as a practical expedient to estimate fair value, unless it is probable that all or a portion of the investment will be sold for an amount different from NAV. These nonmarketable investments often require the estimation of fair values by the fund managers in the absence of readily determinable market values. As of December 31, 2024, the Autry had no specific plans or intentions to sell investments at amounts different than NAV. Because of the inherent uncertainty of valuing these investments, the Autry's estimate of fair value may differ significantly from the values that would have been used had a ready market for the investments existed.

Investment return on assets with donor restrictions is reported as an increase in net assets without donor restrictions if the asset restriction expires in the reporting period in which the income is recognized. All other investment return on assets with donor restrictions is reported as an increase in net assets with donor restrictions, depending on the nature of the restriction.

Interest income and dividend income are accrued as earned. Investment return in the financial statements is net of investment advisory and management fees. Security transactions are recorded on a trade-date basis.

#### ***Property and Equipment***

Property and equipment are recorded at cost. Cost is the purchase price at date of procurement, if purchased, or fair value at date of gift, if donated. Interest on borrowings used to fund the construction of major facilities is capitalized as part of the asset to which it relates until the facilities become fully operational. Additions and improvements that significantly extend the lives of assets are capitalized. Expenditures for repairs and maintenance which do not improve or extend the lives of the respective assets are charged to expense as incurred.

Depreciation is recorded on a straight-line basis over the estimated useful lives of the assets as follows:

Buildings	40 years
Leasehold improvements	Lesser of useful life or lease term
Collection storage fixtures	15 years
Furniture, fixtures and equipment	5 years
Automotive equipment	5 years
Computer equipment and software	3 years

The Autry evaluates the impairment of long-lived assets in accordance with FASB ASC 360, *Property, Plant and Equipment*, whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Upon such an occurrence, recoverability of assets to be held and used is measured by comparing the carrying amount for the assets to the undiscounted future net cash flows expected to be generated by the asset. If the carrying amount exceeds its estimated future cash flows, an impairment charge is recognized in the amount by which the carrying amount exceeds the fair value of the asset. There was no impairment of long-lived assets noted in 2024 and 2023.

#### ***Collections***

The Autry's collections consist of paintings, sculptures, works on paper, photographs, historic artifacts, archaeological and ethnographic materials, sound recordings, films, and library and archival material related to the history of the American West and to indigenous cultures of the United States. The collections are maintained for exhibitions, research, public programs and education in alignment with the Autry's

## **Autry Museum of the American West**

### **NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**For the years ended December 31, 2024 and 2023**

mission. Items are catalogued, conserved and cared for following AAM standards, and collection audits are performed regularly.

The collections, which were acquired through purchases and contributions since the Autry's inception, are not recognized as assets on the statements of financial position. Purchases of collection items are recorded in the year in which the items were acquired as decreases in net assets without donor restrictions or net assets with donor restrictions, depending on the source of the assets used to purchase the items and whether those assets were restricted by donors. Contributed collection items are not reflected in the financial statements. The Autry's collections policy requires that proceeds from deaccessions be used toward acquisitions, while any proceeds from insurance recoveries be used exclusively for the sole purpose of direct care of the damaged object or the acquisition of a like object for the permanent collections. We define direct care of collections as any activity that involves the protection and preservation of the collection.

#### ***Asset Retirement Obligations***

Asset retirement obligations are recognized in the period in which the Autry incurs a legal obligation associated with the retirement of an asset. The obligation is measured initially at fair value discounted to its present value using a credit-adjusted risk-free interest rate, and the resulting costs are capitalized into the carrying value of the related assets. The liability is accreted through charges to earnings. Costs related to asset retirement obligations are depreciated over the remaining useful life of the underlying asset.

The Autry has a known conditional asset retirement obligation for asbestos remediation activities to be performed in the future, which is not reasonably estimable due to insufficient information about the timing and method of settlement of the obligation. Accordingly, this obligation has not been recorded in the financial statements because the fair value cannot be reasonably estimated. A liability for this obligation will be recorded in the period when sufficient information regarding timing and method of settlement becomes available to make a reasonable estimate of the liability's fair value.

#### ***Gifts and Grants***

Contributions, including gifts of cash or marketable securities, grants, in-kind gifts and unconditional promises to give, i.e., pledges, are recorded at fair value and are recognized as revenue in the period in which they are received. Contributions received are recorded as revenue without donor restrictions or revenue with donor restrictions, depending on the existence and/or nature of any donor restrictions upon the earlier of the receipt of a donor's unconditional written pledge to contribute or upon receipt of the contribution. Contributions, including pledges, are recorded as revenue with donor restrictions if they are received with donor stipulations that limit the use of the donated assets. When a donor restriction expires, i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions. Contributions with donor restrictions are reported as revenue without donor restrictions when the restriction is met in the same period as the contribution is received.

Contributions restricted by a donor for the acquisition or construction of capital assets are recorded as revenue with donor restrictions and are reclassified to net assets without donor restrictions when the asset is acquired and placed in service.

Conditional promises to give are not recognized as revenue until they become unconditional, i.e., when the conditions on which they depend have been met or barriers achieved. If funds are received from such gifts, they are recorded as refundable advances until the condition is satisfied. When the condition is satisfied, the gift is recognized as either revenue without donor restrictions or revenue with donor restrictions, depending on the intent of the donor.

**Autry Museum of the American West**

**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**For the years ended December 31, 2024 and 2023**

In May 2023, the Autry retroactively received the Employee Retention Credit refund for Quarters 1, 2 and 3 of fiscal year 2021 for a total of \$2,292,343 which includes \$83,259 interest.

***Wills and Bequests***

The Autry is the beneficiary under various wills and trust agreements, the total realizable amounts of which are not presently determinable. Bequests are recorded as revenue at the time the Autry has an established right to the bequest, the proceeds are measurable, and it is determined that the donor has sufficient assets to fulfill the bequest.

***Contributed Services***

Contributed services are recognized when received if such services (a) create or enhance non-financial assets or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not donated. Contributed services from donors which qualify for recognition are included in revenue and are offset by equal amounts included in expense in the statements of activities.

In addition, volunteers donate significant amounts of time related to the Autry's public programming, educational outreach and fundraising activities. The value of donated volunteer services is not recognized in the financial statements, as such services do not meet the criteria described above.

***Special Events***

Revenues from special fundraising events, which include the annual Masters of the West art exhibition and sale, are recorded net of the costs of direct benefits provided to donors, sponsors, artists and other attendees. For the years ended December 31, 2024 and 2023, net revenues from special events of \$51,792 and \$(35,178) consisted of gross revenues of \$238,794 and \$355,478 (which is inclusive of contributions of nonfinancial assets of \$0 and \$5,000) less costs of direct benefits of \$187,002 and \$390,656, respectively.

***Revenue Recognition***

Admissions, program and other revenues are recognized at the time the services are provided and the revenues are earned. Revenues received for future fiscal years are reported as deferred revenues until earned.

Revenue from contracts is recognized in accordance with ASC Topic 606, *Revenue from Contracts with Customers (Topic 606)* which outlines a five-step process for customer contract revenue recognition that focuses on transfer of control, as opposed to transfer of risk and rewards. The amendment also requires enhanced disclosures regarding the nature, amount, timing and uncertainty of revenues and cash flows from contracts with customers. The Autry determined that its membership revenue is included within the scope of Topic 606. Revenues derived from memberships are recognized upon receipt of cash. Members sign up for annual memberships and may cancel their membership at any time.

***Expense Allocations***

Expenses associated with a specific program service or support service are charged directly to that service. Expenses applicable to the Autry's buildings, grounds and building systems are allocated among all program services and support services based on the relative square footage occupied by each service. Such allocable expenses include facilities maintenance, utilities, information technology, security, insurance, depreciation of property and equipment, and amortization of the land lease (Note 8).

## **Autry Museum of the American West**

### **NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**For the years ended December 31, 2024 and 2023**

#### ***Fair Value Measurements***

FASB ASC 820, *Fair Value Measurement*, defines fair value, establishes a framework for measuring fair value, and requires enhanced disclosures about fair value measurements. Fair value is the amount that would be received to sell an asset, or paid to transfer a liability, in an orderly transaction between market participants at the measurement date, i.e., the exit price.

The standard also prioritizes, with the measurement of fair value, the use of market-based information over entity-specific information, and establishes a three-level hierarchy for fair value measurements based on the transparency of information used in the valuation of an asset or liability as of the measurement date. The framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value.

The hierarchy gives the highest ranking to fair values determined using unadjusted quoted prices in active markets for identical assets and liabilities and the lowest ranking to fair values determined using methodologies and models with unobservable inputs, as follows:

- Level 1 - Quoted prices in active markets that the Autry can access for identical assets and liabilities for which significant observable inputs exist. Market price data is generally obtained from exchange or dealer markets. The Autry does not adjust the quoted price for such assets and liabilities. Investments included in Level 1 may include certain equity securities and registered mutual funds at the measurement date.
- Level 2 - Pricing inputs other than Level 1 that are observable, either directly or indirectly, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the same term of assets or liabilities. Inputs are obtained from various sources including market participants, dealers and brokers. Investments included in Level 2 may include certain money market, fixed income, interest rate swaps and equity funds for which observable inputs exist and which trade in markets not considered to be active.
- Level 3 - Pricing inputs that are unobservable for the instrument and include situations where there is little, if any, market activity for the instrument. The inputs into the determination of fair value require significant judgment or estimation by management. The types of instruments generally included in this category are limited partnerships with designated investments, lock up periods or gates extending more than three months beyond the balance sheet date.

The investments reported at NAV as a practical expedient are not required to be categorized in the fair value hierarchy. The fair value amounts presented in Note 5 are intended to illustrate the reconciliation of the fair value hierarchy to the amounts presented in the statements of financial position.

The Autry's financial instruments include cash and cash equivalents for which the carrying amounts approximate fair value due to the short maturity of these items.

#### ***Concentration of Credit Risk***

Credit risk is the failure of another party to perform in accordance with the contract terms. Financial instruments which potentially subject the Autry to concentrations of credit risk consist primarily of cash and cash equivalents, contributions receivable and investments.

The Autry maintains its cash and cash equivalents with two major financial institutions. All accounts at an insured depository institution, including non-interest-bearing transaction accounts, are insured by the Federal Deposit Insurance Corporation ("FDIC") up to \$250,000 per depositor, per insured financial

## **Autry Museum of the American West**

### **NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**For the years ended December 31, 2024 and 2023**

institution, for each deposit insurance ownership category. At December 31, 2024 and 2023, the Autry held \$4,069,186 and \$4,681,600, respectively, in cash balances in excess of the level of FDIC insurance.

In March 2023, the Autry opened a Treasury Sweep account with California Bank & Trust and has set up an automated process where amounts in excess of \$50,000 in the Operating account are automatically swept into a Fidelity Investments Money Market Treasury Portfolio. The funds swept into the Money Market Treasury Portfolio are invested for at least 99.5% of the fund's total assets in cash, U.S. Treasury securities, and/or repurchase agreements for those securities. This process was implemented in order to keep the amount kept at each institution below \$250,000 per depositor, which is the amount insured by the FDIC.

Investment securities are exposed to various risks, including interest rate risk, credit risk and overall market volatility. Due to the level of risk associated with certain investment securities, it is reasonably possible that changes in the value of investment securities may occur in the near term, and the changes could materially affect the amounts reported in the statements of financial position. To address the risk of investments, the Autry maintains a formal investment policy that sets out performance criteria, investment guidelines, and asset allocation guidelines. The Autry also utilizes the expertise and processes of an external investment manager.

#### ***Income Taxes***

The Autry follows guidance that clarifies the accounting for uncertainty in tax positions taken or expected to be taken in a tax return, including issues relating to financial statement recognition and measurement. This guidance provides that the tax effects from an uncertain tax position can only be recognized in the financial statements if the position is "more likely than not" to be sustained if the position were to be challenged by a taxing authority. The assessment of the tax position is based solely on the technical merits of the position, without regard to the likelihood that the tax position may be challenged.

The Autry is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code ("IRC"), though it is subject to tax on income unrelated to its exempt purpose, unless that income is otherwise excluded by the Code. The Autry is also exempt from California franchise taxes under Revenue and Taxation Code Section 23701d on its income other than unrelated business income. The Autry has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations in jurisdictions for which it has nexus; and to identify and evaluate other matters that may be considered tax positions. The Autry has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements.

#### ***Use of Estimates***

The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### ***Recently Adopted Accounting Pronouncements***

On January 1, 2023, the Autry adopted ASU 2016-13 *Financial Instruments - Credit Losses (Topic 326): Measurement of Credit Losses on Financial Instruments (ASC 326)*. This standard replaced the incurred loss methodology with an expected loss methodology that is referred to as the current expected credit loss (CECL) methodology. CECL requires an estimate of credit losses for the remaining estimated life of the financial asset using historical experience, current conditions, and reasonable and supportable forecasts and generally applies to financial assets measured at amortized cost, including loans receivables and held-to-maturity debt securities, and some off-balance sheet credit exposures such as unfunded commitments to extend credit. Financial assets measured at amortized cost will be presented at the net amount expected



**Autry Museum of the American West**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**For the years ended December 31, 2024 and 2023**

to be collected using an allowance for credit losses. Financial assets held by the Autry that are subject to the guidance were trade accounts receivable. The Autry adopted the standard effective January 1, 2023. The impact of the adoption did not have a material effect to the financial statements.

***Reclassifications***

Certain amounts in the prior period presented have been reclassified to conform to the current period's financial statement presentation. These reclassifications have no effect on previously reported change in net assets.

**NOTE 3 - ACCOUNTS RECEIVABLE**

Accounts receivable at December 31, 2024 and 2023 included the following:

	2024	2023
Grants receivable	\$ 156,329	\$ 62,671
Other receivables	14,683	361
Accounts receivable	<u>\$ 171,012</u>	<u>\$ 63,032</u>

Management has assessed the collectability of accounts receivable and determined that no allowance for doubtful accounts is required at December 31, 2024 and 2023.

**NOTE 4 - CONTRIBUTIONS RECEIVABLE**

Contributions receivable at December 31, 2024 and 2023 included the following:

	2024	2023
Amounts due in		
Less than one year	\$ 14,432,650	\$ 12,753,892
One to five years	20,078,877	33,270,904
More than five years	105,966,250	106,165,000
Contributions receivable, gross	140,477,777	152,189,796
Less: present value discount	<u>(39,581,712)</u>	<u>(43,287,514)</u>
Contributions receivable, net	<u>\$ 100,896,065</u>	<u>\$ 108,902,282</u>

Contributions to be received beyond one year are discounted at appropriate rates commensurate with the risks involved. Discount factors are established in the fiscal year in which the respective contribution originates and are not subsequently adjusted. The rates used to discount contributions to present value ranged from 0.06% to 5.59% as of December 31, 2024.

Management has assessed the collectability of contributions receivable, and determined that no allowance for doubtful accounts is required at December 31, 2024 and 2023.

**Autry Museum of the American West**

**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**For the years ended December 31, 2024 and 2023**

**NOTE 5 - FAIR VALUE MEASUREMENTS**

The following tables present assets and liabilities recorded at fair value as of December 31, 2024 and 2023, on the Autry's statement of financial position on a recurring basis and indicates the fair value hierarchy of the valuation techniques used to measure fair value:

	2024				
	Quoted Price in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	NAV	Fair Value
Investment assets					
Money market fund	\$ 299,559	\$ -	\$ -	\$ -	\$ 299,559
Fixed income mutual funds/securities	2,415,438	-	-	-	2,415,438
Alternative assets-illiquid private equity	-	-	-	177,609	177,609
Equity mutual funds - international	3,254,305	-	-	-	3,254,305
Equity mutual funds/securities - domestic	10,438,088	-	-	-	10,438,089
Total investment assets	<u>\$16,407,390</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 177,609</u>	<u>\$16,584,999</u>
	2023				
	Quoted Price in Active Markets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)	NAV	Fair Value
Investment assets					
Money market fund	\$ 134,893	\$ -	\$ -	\$ -	\$ 134,893
Fixed income mutual funds/securities	1,569,763	-	-	-	1,569,763
Equity mutual funds - international	1,974,607	-	-	-	1,974,607
Equity mutual funds/securities - domestic	6,550,131	-	-	-	6,550,131
Total investment assets	<u>\$10,229,394</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$10,229,394</u>

Investments in fixed income mutual funds/securities and equity mutual funds/securities and money market fund are classified as Level 1, as they are traded in an active market for which closing prices are readily available. The investment in the money market fund has no redemption frequency limitation and allows for same-day notice for redemption.

The Autry invests in a single private equity fund. The fund is a multi-manager private equity drawdown vehicle that will target a limited number of specialized funds in seeking to optimize return potential while providing diversification of strategy, stage, fund size, geographical focus, and individual firm risks. The fund's anticipated fund life is 10 years.

**Autry Museum of the American West**

**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**For the years ended December 31, 2024 and 2023**

In accordance with Accounting Standard Update (“ASU”) No. 2009-12, “Fair Value Measurements and Disclosures”, disclosures regarding the category, fair value, unfunded commitments, redemption, frequency, and redemption notice period for those assets whose fair value is estimated using NAV per share as of December 31, 2024 is summarized as follows:

<u>Category/Objective</u>	<u>Fair Value Determined Using NAV</u>	<u>Unfunded Commitments</u>	<u>Redemption Frequency</u>	<u>Redemption Notice Period</u>
Private equity/illiquid	\$ 177,609	\$ 316,192	N/A	N/A

**NOTE 6 - LIQUIDITY AND AVAILABILITY OF FINANCIAL ASSETS**

The Autry’s operating cash flows fluctuate during the year, driven primarily by the timing of gift receipts, including payments on pledges, and by changes in annual programmatic and fundraising initiatives. The Autry has historically maintained a revolving operating line of credit at its bank to draw upon to cover short-term operating cash needs during the year. At December 31, 2024, \$4,500,000 was available to draw from this line.

At December 31, 2024 and 2023, the Autry had the following liquid financial assets available to cover operating cash needs for the subsequent year. Available financial assets exclude those due beyond one year or those invested as endowments with donor restrictions:

	<u>2024</u>	<u>2023</u>
Cash and cash equivalents	\$ 4,413,581	\$ 4,975,808
Accounts receivable	171,012	63,032
Contributions receivable, gross	140,477,777	152,189,796
Investments	16,584,999	10,229,394
<b>Total financial assets</b>	<b>161,647,369</b>	<b>167,458,030</b>
Due beyond one year		
Contributions receivable, gross	(126,045,127)	(139,435,904)
Endowments with donor restrictions		
Accumulated investment return	(3,837,773)	(2,695,750)
Original gift principal	(10,302,553)	(5,302,553)
<b>Liquid financial assets available within one year</b>	<b>\$ 21,461,916</b>	<b>\$ 20,023,823</b>

The liquid financial assets available within one year include Board-designated funds functioning as endowments, as the Board could remove the designation of these funds and make them available as operating cash. Such funds total \$2,444,673 and \$2,231,091 at December 31, 2024 and 2023, respectively (Note 13)

**Autry Museum of the American West**  
**NOTES TO FINANCIAL STATEMENTS - CONTINUED**  
**For the years ended December 31, 2024 and 2023**

**NOTE 7 - PROPERTY AND EQUIPMENT**

Property and equipment at December 31, 2024 and 2023 consisted of the following:

	2024	2023
Land	\$ 5,305,189	\$ 5,305,189
Buildings	39,723,168	39,723,168
Leasehold improvements	43,576,849	43,178,788
Collection storage fixtures	6,019,055	6,019,055
Furniture, fixtures and equipment	6,480,263	6,431,065
Construction in progress	830,102	866,560
Automotive equipment	87,615	87,615
	102,022,241	101,611,440
Less: accumulated depreciation	(52,178,512)	(49,355,514)
Property and equipment, net	<u>\$ 49,843,729</u>	<u>\$ 52,255,926</u>

Depreciation expense charged to operations was \$2,822,998 and \$2,775,071 for the years ended December 31, 2024 and 2023, respectively.

**NOTE 8 - LAND LEASE**

In January 1987, the Autry entered into a 50-year ground lease with the City of Los Angeles (the "City") for the use of certain land in Griffith Park for the specific purpose of operating a museum. In exchange for offering public programs in the Autry's facilities, the Autry pays the City \$1 per year. The lease expires in January 2037 unless extended by mutual agreement between the City and the Autry. The Autry, pursuant to certain conditions, has the right to terminate the lease upon one year's written notice to the City. The Autry recognized the benefit of this lease agreement as a land lease asset and as revenue with donor restrictions. The net present value of the future contribution benefit was computed at a discount rate based upon prevailing rates at the time the lease agreement commenced. The Autry has established the fair market value of the in-kind rent under the agreement at \$340,428 per year and recognizes an offsetting in-kind donation released from restriction of the same amount in the statements of activities. The value of the land lease asset at December 31, 2024 and 2023 was \$4,085,064 and \$4,425,492, respectively.

**NOTE 9 - COLLECTION SHARING AGREEMENT**

In December 2005, the Autry entered into a collection sharing agreement with another not-for-profit organization. Under the terms of the agreement, the Autry collaborates to provide a long-term presence of a historically significant collection of paintings and costumes in one of the museum's galleries. The term of the agreement is 60 years with provisions for extension. Under the agreement, the Autry was required to pay a total of \$3,500,000 over a 15-year period from 2006 to 2020. The difference between the annual payment and the straight-line expense is recorded in other assets and amortized over the term of the agreement. As of December 31, 2024 and 2023, the unamortized balance relating to the collection sharing agreement totaled \$2,391,673 and \$2,450,006, respectively.

**Autry Museum of the American West**

**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**For the years ended December 31, 2024 and 2023**

**NOTE 10 - RETIREMENT PLANS**

The Autry maintains a 403(b) defined contribution plan (the “403(b) Plan”) to provide retirement benefits for eligible employees, who can elect to make voluntary tax deferred contributions to the 403(b) Plan from their salaries and wages, subject to limitations set by the IRC. The Autry can contribute, at the discretion of the Board, up to a maximum of 5% of the employee’s eligible compensation. Both employee and employer contributions to the 403(b) Plan vest immediately. The Autry made a matching contribution amounting to \$190,644 and \$179,782 to the 403(b) Plan for 2024 and 2023, respectively, representing 2% of the participating employees’ eligible compensation for each of the years. In addition, effective July 1, 2022, the Board approved an additional 2% non-matching contribution, made in the first quarter of the following year, for employees who were on payroll on December 31 of the previous year. This additional contribution amounted to \$169,651 and \$153,587 for 2024 and 2023, respectively. The cost of the employer contribution to the 403(b) Plan is recorded as a fringe benefit expense.

The Autry maintains a 457(b) deferred compensation plan (the “457(b) Plan”) to provide retirement benefits for eligible employees, who can elect to make voluntary tax deferred contributions to the 457(b) Plan from their salaries, subject to limitations set by the IRC. The Autry does not make employer contributions to the 457(b) Plan. Employee contributions to the 457(b) Plan remain an asset and a liability of the Autry until the participating employees withdraw their accumulated balances. The Autry records the market value of the 457(b) Plan’s investments in other assets offset by an equal amount recorded in accrued liabilities. Such amounts total \$493,309 and \$385,014 at December 31, 2024 and 2023, respectively.

**NOTE 11 - NOTES PAYABLE**

In April 2022, the Autry entered a Promissory Note with Jacqueline Autry, amounting to \$1,910,000, with interest payable on the unpaid principal at the rate of 2.50 percent per annum, calculated yearly. Also in April 2022, the Autry received \$1,900,000 from Jacqueline Autry which was used by the museum to pay off the balance of the Operating Line of Credit with Wells Fargo, amounting to \$1,897,137. Interest costs on the Operating Line of Credit with Wells Fargo for the years ended December 31, 2024 and 2023 were \$0 and \$0, respectively. In June 2023, the Autry paid off the balance of the Promissory Note with Jacqueline Autry, amounting to \$1,955,417 which included \$55,417 in interest. In the years ended December 31, 2024 and December 31, 2023, interest expenses on the credit facility with Jacqueline Autry were \$0 and \$21,507, respectively.

In October 2023, the Autry entered a new Revolving Line of Credit with California Bank & Trust. The principal amount was agreed at \$4,500,000 and the maturity date was October 2026. The interest rate was agreed to be 2% above SOFR. At December 31, 2024, there was \$0 of debt outstanding on the operating line of credit and \$4,500,000 was available to draw from this line. Interest costs on the credit facilities with California Bank & Trust for the year ended December 31, 2024 were \$0.

In June 2020, the Autry obtained an Economic Injury Disaster Loan (“EIDL”) of \$150,000 from the Small Business Administration. Monthly payments, including principal and interest, of \$641 are payable over 30 years beginning on June 14, 2021, at an interest rate of 2.75%. In the year ended December 31, 2024 and December 31, 2023, interest expenses paid on the Economic Injury Disaster Loan were \$3,879 and \$3,982, respectively.

**Autry Museum of the American West**

**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**For the years ended December 31, 2024 and 2023**

The scheduled repayments of principal and interest on the EIDL loan outstanding as of December 31, 2024, are summarized as follows:

	Principal	Interest	Total
2025	\$ 3,923	\$ 3,769	\$ 7,692
2026	4,034	3,658	7,692
2027	4,148	3,544	7,692
2028	4,265	3,427	7,692
2029	4,386	3,306	7,692
Thereafter	116,356	38,957	155,313
	<u>\$ 137,112</u>	<u>\$ 56,661</u>	<u>\$ 193,773</u>

**NOTE 12 - CONTRIBUTIONS OF NONFINANCIAL ASSETS**

The Autry received contributions of nonfinancial assets during the years ended December 31, 2024 and 2023, for which expenses were recorded in the financial statements, as follows:

	2024	2023
Legal (Note 16)	\$ 49,176	\$ 76,536
Entertainment	-	5,000
Services	-	5,000
	<u>\$ 49,176</u>	<u>\$ 86,536</u>

The Autry recognized contributed nonfinancial assets within revenue, including legal, entertainment and services. Unless otherwise noted, contributed nonfinancial assets did not have donor-imposed restrictions.

Contributed services recognized are comprised of professional services from attorneys advising The Autry on various administrative legal matters (Note 16), entertainment and services. Contributed services are valued and are reported at the estimated fair value in the financial statements based on current rates for similar services.

**NOTE 13 - ENDOWMENT**

The Autry's endowment consists of 13 individual funds established for various purposes, including both endowment funds with donor restrictions and Board-designated funds without donor restrictions which function as endowment. The funds are maintained in a single pooled investment account with a financial institution. The Finance Committee of the Board is responsible for the oversight and the investment of the endowment funds.

As required by U.S. GAAP, the net assets associated with endowment funds, including Board-designated funds functioning as endowment, are classified and reported based on the existence or absence of donor-imposed restrictions. The Autry's endowment investments represent the Autry's complete endowment fund. Contributions receivable restricted by donors for endowment are excluded from the Autry's endowment until received.

Effective January 2009, the State of California adopted the *Uniform Prudent Management of Institutional Funds Act* ("UPMIFA") which governs California not-for-profit organizations with respect to the

**Autry Museum of the American West**

**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**For the years ended December 31, 2024 and 2023**

management, investment and expenditure of endowment funds with donor restrictions. The Finance Committee has interpreted California's adoption of UPMIFA as requiring the Autry to follow investment and spending policies that preserve the fair value of the original gift as of the date of gift of the endowment funds with donor restrictions, absent explicit donor stipulations to the contrary. As a result of this interpretation, the Autry classifies as net assets with donor restrictions: (a) the original value of gifts donated to the endowment; (b) the original value of subsequent gifts to the endowment; and (c) accumulations of net realized and unrealized investment returns to the endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund.

Net realized and unrealized returns on the investment of endowment assets, other than those referenced in (c) in the preceding paragraph, are classified as net assets with donor restrictions until those amounts are appropriated for expenditure by the Autry in a manner consistent with the standard of prudence prescribed by UPMIFA, and until expended in a manner consistent with the purpose or time restrictions, if any, imposed by the donor.

With regard to endowment losses or appropriations in excess of the fair value of the original gift, in accordance with FASB ASC 958-320, *Investments - Debt and Equity Securities*, the portion of an endowment with donor restrictions representing the original value of gifts as well as donor-directed accumulations of net realized and unrealized investment returns is not reduced by losses on the investments of the fund, except to the extent required by the donor, including losses related to specific investments that the donor requires the Autry to hold in perpetuity. Similarly, the amount of net assets with donor restrictions is not reduced by the Autry's appropriations from the fund. In the absence of donor stipulations or law to the contrary, losses or appropriations of an endowment with donor restrictions reduce net assets with donor restrictions to the extent that donor-imposed restrictions on net appreciation of the fund have been satisfied or expired before the loss or appropriation occurs. Any remaining loss or appropriation reduces net assets without donor restrictions.

In accordance with UPMIFA, the Autry considers the following factors in making a determination to appropriate or accumulate endowment funds with donor restrictions:

- The duration and preservation of the fund;
- The purposes of the Autry and the endowment fund with donor restrictions;
- General economic conditions;
- The possible effect of inflation and deflation;
- The expected total return from income and appreciation of investments;
- Other resources of the Autry; and
- The investment policies of the Autry.

**Autry Museum of the American West**

**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**For the years ended December 31, 2024 and 2023**

For the years ended December 31, 2024 and 2023, the Autry's endowment net assets changed as follows:

	2024		
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets			
Beginning of the year	\$ 2,231,091	\$ 7,998,303	\$ 10,229,394
Investment return	323,724	1,536,881	1,860,605
Contributions	-	5,000,000	5,000,000
Distribution	(110,142)	(394,858)	(505,000)
End of the year	<u>\$ 2,444,673</u>	<u>\$ 14,140,326</u>	<u>\$ 16,584,999</u>
	2023		
	Without Donor Restrictions	With Donor Restrictions	Total
Endowment net assets			
Beginning of the year	\$ 2,008,249	\$ 7,198,332	\$ 9,206,581
Investment return	340,182	1,220,631	1,560,813
Distribution	(117,340)	(420,660)	(538,000)
End of the year	<u>\$ 2,231,091</u>	<u>\$ 7,998,303</u>	<u>\$ 10,229,394</u>

***Endowment Funds with Deficits***

The fair value of assets associated with individual endowment funds with donor restrictions may fall below the value of the initial and subsequent donor gift amounts, resulting in a deficit. Deficits in endowment funds with donor restrictions are classified as a reduction of net assets without donor restrictions. Deficits associated with Board-designated funds functioning as endowments are likewise classified as a reduction of net assets without donor restrictions. None of the endowment funds had deficits at December 31, 2024 and 2023.

***Return Objective and Risk Parameters***

In accordance with UPMIFA, the Finance Committee has adopted investment and spending policies for the endowment that attempt to provide a predictable stream of funding for the Autry's programs and operations, while also seeking to maintain the long-term purchasing power of the endowment assets. Endowment assets include those assets of funds with donor restrictions that the Autry must hold in perpetuity or for a donor-specified period as well as Board-designated funds functioning as endowment. Under this policy, endowment assets are invested in a manner that is intended to produce results that achieve, over a five-year cycle, an average annual real rate of return of 5%. Actual returns in any given year may vary from this amount.



**Autry Museum of the American West**

**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**For the years ended December 31, 2024 and 2023**

***Strategies Employed for Achieving Investment Objectives***

To achieve its long-term rate of return objectives, the Autry relies on a total return strategy, in which investment returns are achieved through both capital appreciation, i.e., realized and unrealized gains, and current yield, i.e., interest and dividends. The Autry targets a diversified asset allocation that places greater emphasis on investments in equities and fixed income to achieve its long-term objectives within prudent risk constraints, based on the following asset allocation ranges:

Equities	50% - 80%
Fixed income	15% - 50%
Alternatives	0% - 25%
Cash equivalents	0% - 10%

***Relationship of Spending Policy to Investment Objectives***

The Finance Committee has approved a policy of appropriating for annual distributions for operations up to a maximum of 5% of the Autry's endowment funds' average fair value over the trailing eight quarters ending either March 31 or June 30 in the fiscal year in which the distribution is planned. During a capital fundraising campaign, the Finance Committee may approve annual distributions in excess of 5%. In establishing this policy, the Finance Committee considered the expected return on its endowment. Accordingly, the Finance Committee expects the current spending policy to allow the endowment to maintain its purchasing power by growing at a rate equal to or greater than planned distributions plus inflation over a complete market cycle. Additional real growth will be provided through new gifts and investment returns in excess of appropriations. Depending upon market conditions and the needs and available resources of the Autry, appropriations for expenditure from individual endowments may be temporarily suspended to facilitate preservation of the endowment. In accordance with the Autry's spending policy, \$505,000 and \$538,000 were appropriated for operations during the years ended December 31, 2024 and 2023, respectively.

**NOTE 14 - NET ASSETS**

***Net Assets without Donor Restrictions***

Net assets without donor restrictions consisted of the following at December 31, 2024 and 2023:

	2024	2023
Undesignated	\$ 53,323,135	\$ 55,683,441
Funds functioning as endowment	2,444,673	2,231,091
	<u>\$ 55,767,808</u>	<u>\$ 57,914,532</u>

The Board of Trustees occasionally designates proceeds from unique transactions as funds functioning as endowments. All other net assets without donor restrictions derive from operations and are undesignated.

# Autry Museum of the American West

## NOTES TO FINANCIAL STATEMENTS - CONTINUED

For the years ended December 31, 2024 and 2023

### **Net Assets with Donor Restrictions**

Net assets with donor restrictions were available for the following purposes at December 31, 2024 and 2023:

	2024	2023
Capital campaign	\$ 5,662,260	\$ 5,778,583
Annual operations	22,325,849	28,004,267
Special fundraising events		
Masters of the West art exhibition and sale	-	300,900
Exhibitions and research		
Exhibitions and galleries	2,125,127	1,337,903
Collections	563,570	873,861
Public programs and education		
Native Voices resident theatre company	261,889	311,794
American Indian Arts Marketplace event	-	10,000
Education and outreach	137,588	235,311
Land lease (Note 8)	4,085,064	4,425,492
Endowments with donor restrictions (Note 13)		
Accumulated investment return	3,837,773	2,695,750
Original gift principal	10,302,553	5,302,553
Future endowments with donor restrictions	71,789,052	74,345,900
	<u>\$ 121,090,725</u>	<u>\$ 123,622,314</u>

### **Releases of Net Assets from Restrictions**

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes, by occurrence of other events specified by donors, or by the passage of time.

### **NOTE 15 - RELATED-PARTY TRANSACTIONS**

The Autry has received the following pledges of annual contributions and endowments from a member of the Board and a related trust:

- In March 2000, the Autry received a pledge of an annual contribution for Operating Support of \$6,000,000 per year, and a pledge of \$100,000,000 for its endowment. The annual pledge payments of \$6,000,000 will continue until the donor's passing, at which time the Autry will receive the \$100,000,000 pledge payment from the donor's estate.
- In May 2002, the Autry received a pledge of an annual contribution of \$50,000 for a curatorial position, which is to continue after the donor's passing pursuant to certain conditions.
- In January 2007, the Autry received a pledge of \$25,000,000 for construction and infrastructure projects at the Griffith Park campus. As of December 31, 2024 and 2023, \$6,925,634 and \$12,063,404 of the pledge remained outstanding, respectively.
- In November 2014, the Autry received a pledge which consolidated the prior annual commitments for Operating Support indicated above totaling \$6,050,000, together with a new annual commitment of \$1,400,000 commencing in 2015. The consolidated annual pledge payments of \$7,450,000 will continue until the donor's passing. In 2019 the annual pledge for Operating Support was temporarily

**Autry Museum of the American West**

**NOTES TO FINANCIAL STATEMENTS - CONTINUED**

**For the years ended December 31, 2024 and 2023**

increased to \$10,000,000 per year, for the years 2019 through 2023. In October 2022, the annual pledge for Operating Support has been increased from \$10,000,000 to \$11,500,000 per year, for the years 2023 through 2024. In July 2024, the annual pledge for Operating Support has been increased from \$11,500,000 to \$13,500,000 per year effective 2025.

The Autry received contributions of \$3,042,954 and \$1,578,207 during the years ended December 31, 2024 and 2023, respectively, from members of the Board and their related foundations and trusts. The contributions include donated legal services from a member of the Board, totaling \$49,176 and \$76,536, for the years ended December 31, 2024 and 2023, respectively.

At December 31, 2024 and 2023, net contributions receivable includes \$99,874,652 and \$107,761,443, respectively, due from members of the Board and their related foundations and trusts, of which approximately 94% and 95%, respectively, is pledged by one member of the Board and a related trust.

**NOTE 16 - CONTINGENCIES AND OTHER RISKS**

Grants and contracts awarded to the Autry are subject to the funding agencies' criteria, contract terms and regulations under which expenditures may be charged and are subject to audit under such criteria, terms and regulations. Occasionally, such audits may determine that certain costs charged to grants or contracts do not comply with the established criteria. In such cases, the Autry could be held responsible for repayments to the funding agency for the costs or be subject to the reductions of future funding in the amount of the costs. Management does not anticipate any material questioned costs for grants and contracts administered during the years ended December 31, 2024 and 2023.

In the normal course of business, the Autry may become a party to litigation. Management believes there are no asserted or unasserted claims or contingencies that would have a significant impact on the financial statements of the Autry at December 31, 2024 and 2023.

**NOTE 17 - SUBSEQUENT EVENTS**

As required by FASB ASC 855, *Subsequent Events*, the Autry evaluated its December 31, 2024 financial statements for subsequent events through August 4, 2025, the date the financial statements were available to be issued, noting no events that affect the financial statements at December 31, 2024.